	Goffman	Goodhart	Crouse
Consultant Availability			
Role played with other organizations.			
Review of their past projects, success/failure stories, custom in-house solutions vs. commercial solutions.			
Analytical Instrumentation and instrumentation interface experience			
Software package/vendor knowledge and experience.			
GLP Experience			
Back end (database) and front end (client GUI/instrument interface) experience.			
Experience interfacing analysis with no software (i.e., color, order, pass,fail etc.).			
Cost - Timing for this phase			

Source: https://www.industrydocuments.ucsf.edu/docs/ytbl0001